

LEADERSHIP SUMMIT & INDUSTRY EXPO



66th ANNUAL CONVENTION

Phoenix Awards Panel Presentation

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Editor-In-Chief of *C&R Magazine*

March 8-11, 2011

The Broadmoor

Colorado Springs, CO



Silence Your Cell Phones Please



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History of Phoenix Awards

- Began in 1996
- Best in Restoration and Reconstruction
- 27 awards have been presented



Statewide Disaster Restoration: 2010 Submission



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Rolyn Companies, Inc.



**Tabernacle
2009 Winner in
Restoration**



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Kentucky Derby Museum



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First Response 2010 Submission



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Moama Bowling Club Johns Lyng Group



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**2010
Winner**

**Innovation in
Reconstruction**



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Belfor Restoration



Valentine Theatre



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Criteria

- Value of restoration or reconstruction
- Identify challenges
- Innovative problem-solving techniques



Belfor: Valentine Theatre



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Kelmann Corporation



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St. Nikola Serbian Orthodox Church



**2008 Winner
Innovation in
Restoration**



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Benefits of Winning

- Tools to promote success
- Feature in June C&R
- Feeling of accomplishment
- Media opportunities



Platinum Restoration: 2010 Submission



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Panelists

- Dale Sharp - Sharp & Robbins
- Dave Schultz - Kelmann Corporation
- Bob Pakrul - Spotless Carpet Cleaners & Janitorial Services, Inc.
- Rusty Amarante - BELFOR



ATI



Meridian



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RIA Phoenix Awards BELFOR Projects

Rusty Amarante, CR

March 8-11, 2011

The Broadmoor

Colorado Springs, CO

Columbus Convention Center

- BELFOR has won 4 times
- Submitted 10-20 projects



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Columbus Convention Center 2008



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During Construction



LEADERSHIP SUMMIT & INDUSTRY EXPO

During Construction



LEADERSHIP SUMMIT & INDUSTRY EXPO

After Construction



LEADERSHIP SUMMIT & INDUSTRY EXPO

J W Marriott Desert Ridge Lake



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Historic Sarah Jordan House



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Phoenix Award Winner

- What winning means to BELFOR employees
- Benefits
- Marketing
- Entry process



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Thank You

BELFOR 
Restoration Services



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The Restoration of: **Friedens Evangelical Church**

Dave Schultz

Kelmann Corporation

Milwaukee, WI

March 8-11, 2011

The Broadmoor

Colorado Springs, CO

Some time between 8:00 and 9:00 pm, lightning struck historic Friedens Evangelical Church on a Monday night in July, 2002. Because the fire alarm monitoring system failed, the fire was not discovered until after 11:00 pm. The resulting fire caused extensive interior damage to the more than a century-old church and its beautiful stained-glass windows. The water used to extinguish the fire created additional damage.



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Built in 1889, the sanctuary received the most damage. The balcony was burned, the historic 1915 Schuelke pipe organ severely damaged and valuable church artifacts such as communion ware, a silver chalice and altar cross, old German bibles and 100 year-old documents were covered with smoke.



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Even the "working" areas of the church - the kitchen, Memorial Hall, classrooms and nursery – were smoke damaged.



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Every Church Restoration Project Has 6 Stages:

*Praise and Glory for
the Non-Participants*



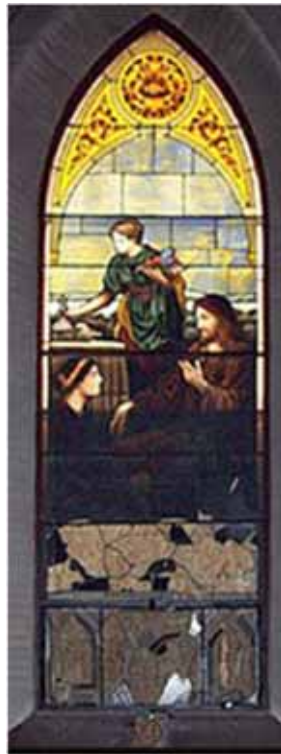
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Assist in coordinate a temporary worship area

Extensive number of architectural details, required specific attention

Every stained glass window needed to be removed



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Altar and organ chamber had to carefully disassembled

Whatever was not damaged needed to be saved for use in building the new altar

Original bronze light fixtures had to be removed and restored



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Approximately two thirds of the church was stripped down to its original 1889 framing



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Church = 100's of Customers

100's of Customers = Committees

Committees = Meetings

- Church Council
- The Elders
- The Building Committee
- The Pew Committee
- The Decorating Committee



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Restoration of the church did not only refer to the physical rebuilding of a structure, but the rebuilding and assembling of peoples' needs *today*

Tasks:

- Make the sanctuary more welcoming and "user friendly" with flexible seating
- Provide universal accessibility for wheelchairs and others with mobility challenges
- Incorporate a new audio-video design and sound system
- Retain the old, traditional charm and interest of the 103 year old church
- Conform to current code requirements



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Solutions



Turn Sanctuary
180 Degrees

The former altar area now provides space for the new audio visual equipment as well as a welcoming space for those entering from a pre-existing side entrance



Now considered the main entrance, the side entrance provides much needed convenient access to the adjacent parking lot



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Solutions



Preserve Church Appeal

We maintained the old charm of Friedens, preserving as much of the beautiful woodwork and architectural details as possible. When original woodwork was too damaged to be reused, we created new millwork to match. A new, movable altar was made from parts of the old altar.



Kelmann sub-contracted to have all the hand painted stained glass windows releaded, repainted and reinstalled.

We provided an Italian-trained art restorer to restore the Ascension of Jesus painting



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Solutions



Value and
Cost Reduction

Reuse of salvageable materials such as casework, stained glass and light fixtures. At least \$45,000.00 was saved by not having to create new stained glass windows

By using a restoration grade *edge gluing* technique, the recovered and salvageable glass pieces could be reused



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Solutions



Credited money back to the church for time spent on clean-up by their church members & hired unemployed members to help with a portion of the work



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Solutions



By not rebuilding the balcony, Friedens was able to apply the balcony-rebuilding money to the new needs of their church, providing more usable seating



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Why Friedens?

Dealing with a “community”

Communication – Committees

Faith driven emotion

Finances

Building & objects of religious historical significance

Faith of our company & employees



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Website

Collateral Material

Did you know....?

***Kelmann has Won a Record
 Four Phoenix Awards.***



Each year the Restoration Industry Association (RIA) presents its highest honor, The Phoenix Award, for innovation in restoration and reconstruction to member firms.

Since it's inception, no firm has earned more Phoenix Awards than Kelmann.



Awards & Recognition

- 2004 Better Business Bureau (BBB) Torch Award winner for business ethics and integrity. Celebrated as runner up in 2003 & 2006.



- Four time winner of the Restoration Industry Association Phoenix Award for excellence in restoration.



- Recipient of the prestigious Chrysalis Award which honors talent, creativity and professionalism within the Remodeling Industry.



- DK1 Rick Bowers Pinnacle Award for the best restoration project by a DK1 member in 2010.



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Kelmann PRIDE:

- in working for a company that is consistently recognized by our industry
- in producing a quality product
- in helping rebuild a place of worship



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Thank-You!



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RIA's 66th ANNUAL CONVENTION

Making Your Phoenix Award Work For You

Dale Sharp

SHARP & ROBBINS CONSTRUCTION, LLC



MARCH 8-11, 2011
THE BROADMOOR
COLORADO SPRINGS, CO

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**S
&
R**

**SHARP & ROBBINS
CONSTRUCTION, LLC**
GENERAL CONTRACTORS



Making Your Phoenix Award Work For You

- What Cindi said to say:
 - ROI
 - Marketing Uses
 - Winner's Perspective
- What she also meant to say (I'm sure):
 - A Moment To Brag

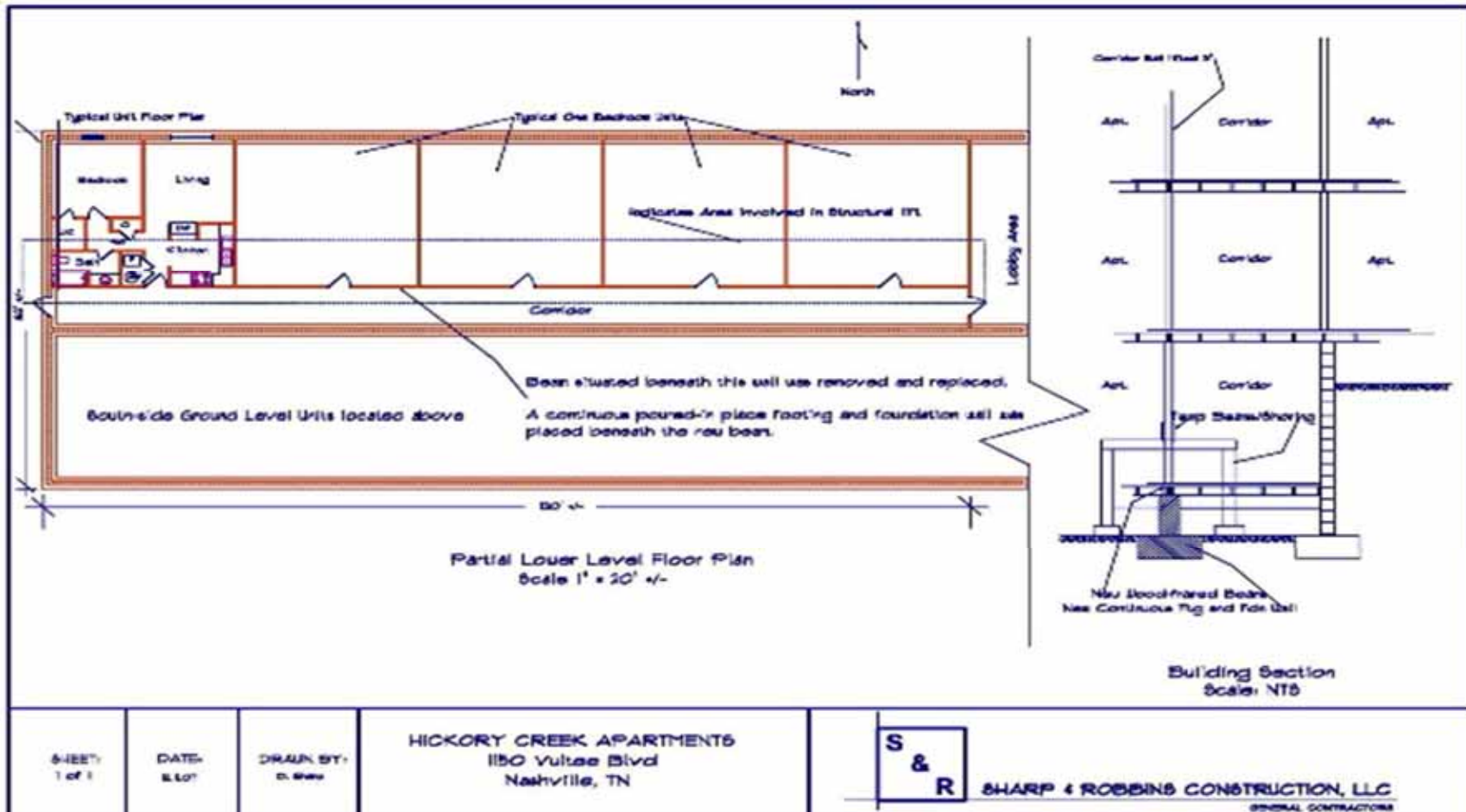
Making Your Phoenix Award Work For You

- 40 Year Old Multi-Family Structure
- 150' section with 3"-6" of settlement
- 25 units affected
- Engineer had noted pending collapse and failure
 - 10 years prior
- Initial Cost estimate from another contractor was \$ 350 K

Making Your Phoenix Award Work For You

- Contract Value \$ 148.5 K
 - Savings of more than \$ 200 K
- 6 Units already vacant – no one else displaced
- Project took 2 weeks to complete

Making Your Phoenix Award Work For You



Making Your Phoenix Award Work For You



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Making Your Phoenix Award Work For YOU



Making Your Phoenix Award Work For You



Making Your Phoenix Award Work For You

– ROI

Making Your Phoenix Award Work For You

– Marketing Uses

Making Your Phoenix Award Work For You

– Winner's Perspective